

Litfert 

## LITFERT SARL

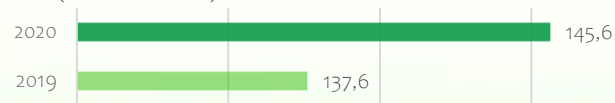
The company Litfert, subsidiary of the Lithuanian Concern Achemos Grupe, is a flexible and reactive structure distributing nitrogen fertilizers for agricultural use. Our products are produced in Lithuania by our parent company Achema AB then transported by sea or road, and sold to different markets in the European Union and in the United Kingdom.

Our supply chain management allows us to provide our customers (agricultural cooperatives or private wholesalers) with the highest quality products for the best price and to ensure timely delivery. We operate in the main seaports of Western Europe like Rotterdam, Moerdijk, Dordrecht (Netherlands), Ghent (Belgium), Rouen, Honfleur, Caen, St Malo, Le Légué, Nantes, Les Sables d'Olonne, Rochefort and Bordeaux (France). We are also present in Santander, Bilbao, Seville and Motril (Spain) and in a big number of ports in the UK. By delivering to various local ports we can offer our clients the most efficient logistic solutions based on the location of our clients warehouses.

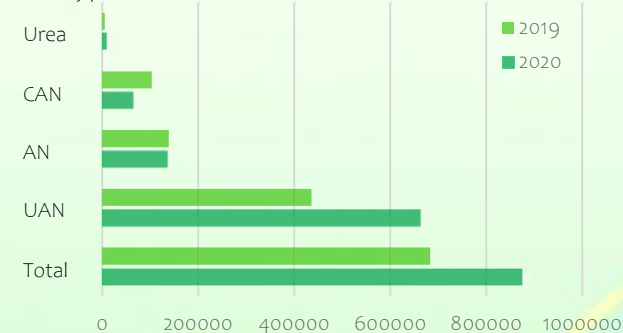
Litfert operates in French, Belgian, Dutch, Spanish and British markets since 1998. Today, more than 300 companies rely upon our services. Our market share increases slightly due to our capability of adaptation to the different markets of fertilizers. Litfert brand is a guarantee of quality, stability and reliability.

The below charts show our sales from 2019 to 2020, and their split by countries and by products:

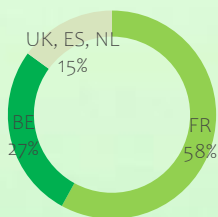
Sales (millions of euros)



Sales by product in mt



Sales by country



We sell our products under the brand name "Litfert" what refers to the name of our company and our trademark registered since 1996 with INPI and OHMI as a Community trade mark for all our nitrogen fertilizers.

Our main mission is to guarantee an excellent quality, traceability, regularity, and responsiveness in our sales management and executions to ensure the safe and constant supply to our customers.

## ACHEMOS GRUPE

The industrial group Achemos Grupe was established in 2001 aiming at the consolidation of management of different companies and creating the common business and management policy. The Group consists of over 40 companies, actively operating in Lithuania and abroad. The Group's companies have around 4 700 employees, and their products are exported to more than 40 countries worldwide.

Achemos Grupe is active in fertilizer production and agrobusiness, stevedoring, cargo handling and related logistics, energy, packaging production, repairs, engineering, industrial design, security, insurance, media and other services.

The sales of Achemos Grupe were over 1 billion of euros in 2019:

Key Financial data in 2019



Geographic Location: Lithuania is a member state of the European Union, situated on the southeast of the Baltic Sea. The geographic location of Lithuania is perfect; the country is well connected by two European transport corridors: the highway Via Baltica and the railway Rail Baltica. Lithuania has almost 100 km of coastline, where the ice free seaport is located in the city of Klaipėda.

## AB ACHEMA

Achema AB, the main company of the Concern Achema Group, is the largest producer of nitrogen fertilizers and other industrial chemicals in the region. The annual fertilizer production overpasses 2,5 million tons and three fourths of this output are exported.

The technical capacity of the factory is about 1 300 000 tons of UAN, 650 000 tons of ammonium nitrate, 540 000 tons of calcium ammonium nitrate, and over 700 000 tons of urea per year.

In 2019, Achema has produced over 2 714 000 tons of fertilizers, and almost 81 % of the company's total sales were done abroad: in the United Kingdom (15%), in France (20%), in Benelux (10%) and in Germany (10%).

The main industrial products are:

Solution of urea and ammonium nitrate (UAN), Ammonium nitrate, Urea, Calcium ammonium nitrate and Nitrogen fertilisers with sulphur, Urea – formaldehyde and melamine resins and industrial gases.



For any additional information please visit:

[www.achemosgrupe.lt](http://www.achemosgrupe.lt) [www.achema.com](http://www.achema.com)

# Litfert

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